



PRESS RELEASE

Paris, 27 March 2019

Paluel-Marmont Capital, backed by Management, BPI and Rives Croissance, is organising the leveraged buyout (LBO) of SECURINFOR from Axio Capital, Capitem Partenaires and Swen Capital.

Sécurinfor is a digital services company specialised in the management of IT facilities for large companies and public institutions.

Based in Rungis with a total workforce of 380 employees, nearly 150 of whom are based outside the Paris region, Sécurinfor is capable of intervening anywhere in France. The group reported revenue of nearly €25 million.

The group was created in 1986, taken over in 2016 by Michel Meunier, one of the historic managers who had developed the group over 20 years, with the backing of Axio Capital, Capitem Partners and Swen Capital Partners. Subsequently, Rui Neves who joined the group in early 2017 as the CEO after twenty years with Consort NT, took over the managerial helm and is now taking over the group with his management team and a financial round table led by Paluel-Marmont Capital (subsidiary of Compagnie Lebon) new majority shareholder, backed by BPI France and Rives Croissance.

For Axio Capital, this transaction is the first for Axio Croissance SLP, an investment company launched in 2016.

For the arrangement of this LBO, Paluel-Marmont Capital, the majority partner in this transaction, and for which this is the fourth acquisition since the arrival of its new management team at the end of 2017, called on Crédit du Nord and Banque Populaire Rives de Paris, co-arrangers of the senior debt, Banque Palatine, and CIC Private Debt for the mezzanine debt.

To address this new stage in its growth, Sécurinfor is relying on its recognised know-how and the continued outsourcing of facilities management, its core business, and on the development of technical support services and an active M&A strategy.

Parties to the transaction

Acquirers: Paluel Marmont Capital (Thomas Geneton, François Poupée), Management, BPI (Luc Doyennel, François Picarle), Rives Croissance (Denis Couderchet, Emmanuel Messas)

Acquirers' legal team: Villechenon (Gilles Roux, Tristan Segonds, Eric Hebras, Gaspard le Pommelec)

Financial DD: Exelmans (Sylvain Bastonero, Manuel Manas, Eric Guedj)

Legal DD: Villechenon (Gilles Roux, Catherine Nahmias-Ferrandini., Eric Hebras, Gaspard le Pommelec)

Strategic DD: Indefi (Mehdi Belefqih, Yannick Hamida)

CSR DD: Finexfi (Isabelle Lhoste)

Mezzanine Debt: CIC Private Debt (Guillaume Michalet, François Petit)

Banks: Crédit du Nord (Sandrine Adam, Arthur de la Tour), Banque Populaire Rives de Paris (Virginie Rojo y Pinto, Olivier Grisard), Banque Palatine (Valentine Baroux)

Vendors: Axio Capital (Florian de Gouvion Saint Cyr, Lucas Cornette), Capitem Partenaires (Hervé Letoublon), Swen Capital (Thibault Richon)

Vendors' M&A advisers: Oaklins (Thibaut de Monclin, Armance Pélissier)

Vendors' legal team: Lamartine (Olivier Renault, Bintou Niang, Emma Thibaud)

Financial VDD: ACA Nexia (Olivier Lelong, Olivier Duval)

About AXIO CAPITAL

AXIO CAPITAL is an independent management company, accredited by the AMF, specialised in the transfer transactions of French SMEs with revenue between €5 and €100 million, regardless of the business sector.

As the lead arranger for such transactions, AXIO CAPITAL sets up bespoke solutions that reflect the challenges and the specific features of each SME.

AXIO Capital manages the Free Partnership Company with variable capital of €50 million: "AXIO CROISSANCE SLP". This evergreen investment company is mostly underwritten by entrepreneurs and Family Offices. It currently has seven investors.

About PALUEL-MARMONT CAPITAL

PALUEL-MARMONT CAPITAL is the private equity subsidiary of COMPAGNIE LEBON, a company listed on Euronext Paris controlled by the Paluel-Marmont family. Compagnie Lebon KEY FIGURES: NAV at 31/12/2017: €297.3 M - 2017 NIGS: €19.4 M - Workforce: 529 employees.

PALUEL-MARMONT CAPITAL handles growth capital or capital transmission ventures ranging between €5 million and €15 million, alone or in a club deal, either as a minority or majority partner, in French SMEs and mid-market companies.

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